1st (Worst in class)

Alibaba Group Holding Ltd

GovernanceMetrics Report - Analysis

ESG Research



Governance Analysis

Alibaba's corporate governance profile presents a high level of risk to public shareholders due to a lack of shareholder rights and independent board representation. Alibaba is effectively a controlled company due to the partnership structure and voting agreement. Further, the company's use of a variable interest entity (VIE) structure amplifies risks for foreign shareholders given their lack of control or influence over the crucial assets held in the VIE, and ongoing uncertainties about potential government restrictions on the use of such structures.

Due to the very limited rights of the public minority shareholders, outside investors are subject to inherently higher degrees of governance and investment risk. In evaluating the corporate governance of these companies our primary focus is on determining whether the actions of the board are excessively aligned with the interests of the controlling shareholders, a situation that even further magnifies the risks involved. In this case, an extensive list of potentially conflicted related party transactions between the company and entities affiliated with the partnership raise serious concerns regarding this alignment of interests.

In 2011, Executive Chairman Ma spun out the company's payment processing unit, Alipay, to Small and Micro Financial Services Company (SMFSC), a company that Mr. Ma subsequently controlled, without notifying other Alibaba shareholders. In fiscal year 2014, the company paid fees to Alipay totaling US\$379 million under a commercial agreement with Alipay and SMFSC which provides payment processing and escrow services to the company. If conflicts arise between the company, Alipay, SMFSC or even Mr. Ma personally, such conflicts could have a significant negative effect on the company's business.

Alibaba's proposed board structure enables its founders and senior management to assert control over the makeup of a majority of board, despite their minority equity position. The Alibaba Partnership ("partnership") has 30 members, including 24 members of management (six who are founders), five members of management of SMFSC and one member of management of China Smart Logistics. Two partners who are members of Alibaba's management are also members of the management of SMFSC. Conflicts of interest may arise due to this relationship.

While the partnership controls approximately 16% of the company outstanding stock, the company's articles of association allows the partnership to nominate a simple majority of the board. Moreover, pursuant to a voting agreement, SoftBank, Yahoo!, Mr. Ma, and Joseph C. Tsai have agreed to vote their shares in favor of the partnership director nominees. This agreement also provides SoftBank the right to nominate one director as long as it owns at least 15% of outstanding shares. The other parties have also agreed to vote their shares in favor of the election of the SoftBank director nominee. SoftBank Corp. and Yahoo! Inc. and their respective affiliates are major shareholders. SoftBank Corp. has been a shareholder since 2000 and Yahoo! Inc. since 2005. The partnership and

Sector: Cyclical Consumer Goods / Services

overnance KeyMetrics	Flag	Impact
overnance - Board		
Independent Board Majority	٨	6.5 %
Executives on Board	N	3.9 %
Independent Chair	.►	1.3 %
Independent Lead Director	.►	1.3 %
Related Party Transactions	.►	6.5 %
CEOs on Board	.►	6.5 %
Audit Committee Independence	.►	2.6 %
Executives on Audit Committee	٨	3.9 %
Comp Committee Independence	.►	2.6 %
Executives on Comp Committee	.►	2.6 %
Gender Diversity	.►	1.3 %
Risk Management Expertise		2.6 %
overnance - Pay		
Performance Targets	٨	2.6 %
CEO Equity Policy	.►	1.3 %
Director Equity Policy	.►	1.3 %
Executive Pay Disclosure	٨	15.5 %
overnance - Ownership & Control		
Controlling Shareholder	YES	0 %
Controlling Shareholder Concerns	٨	13 %
One Share One Vote	A	6.5 %
Classified Board	>	1.3 %
Proxy Access	.►	2.6 %
Business Combination Provision	.►	1.3 %
Director Removal Without Cause		1.3 %

Data as of Sep 11, 2014

1st (Worst in class)

ESG Research

Sep 11, 2014

Sep 11, 2014

Alibaba Group Holding Ltd

Last Data Update:

Last Rating Change

GovernanceMetrics Report - Analysis

Industry: Market Cap:	Retail - Internet / Catalog Order n/a		Cayman Islands Emerging Markets	
Governan	ce KeyMetrics	Flag	Impact	shareholder v
Governar	ce - Ownership & Control			minority public
Shareholder Rights to Convene Meeting Shareholder Action by Written Consent Cumulative Voting			1.3 %	Alibaba's artic limit public sha
		۸	1.3 %	more series of elections which
		.►	1.3 %	Combined wit
Governar	ice - Accounting			effect of delay
Late Fili	ings	٨	2.6 %	Following the one non-indep

shareholder voting agreement both serve to limit the rights of the company's minority public shareholders to nominate and elect directors.

Alibaba's articles of association also contain other anti-takeover provisions that limit public shareholder rights, including the ability of the board to establish one or more series of preferred shares without a shareholder vote, and classified board elections which will make it difficult to replace the majority of directors at one time. Combined with the company's partnership structure, these provisions have the effect of delaying, preventing or deterring a change in control.

Following the IPO, the board will initially be comprised of four executive directors, one non-independent director, and four independent directors. Non-independent directors include Executive Chairman and Founder Jack Ma, Executive Vice Chair Joseph Tsai, CEO Jonathan Lu, COO Daniel Zhang, and Masayoshi Son, founder and CEO of Softbank. Independent directors include J. Michael Evans, former Goldman Sachs Vice Chair; Walter Kwauk, former chair of Alibaba.com's audit committee; Chee Hwa Tung, former governor of Hong Kong and well-connected to the People's Republic of China's Communist party; and Jerry Yang, the co-founder and former CEO of Yahoo!. While these directors are considered by the company to be independent, their background raises concerns of potential conflict of interests. For example, Mr. Kwauk and CFO Maggie Wu both served as executives at KPMG-Beijing over the same period.

Moreover, each of the company's proposed board committees is slated to include an executive officer. Joe Tsai will be a member of Alibaba' Compensation and Audit Committees, and Jack Ma will be chairman of the Nominating and Corporate Governance Committee. This raises concerns about the ability of the committees to provide effective independent oversight.

Finally, there are also issues related to the company's accounting practices. As an example, Alibaba's recent suspicion of potential accounting irregularities at recently acquired a subsidiary, Alibaba Pictures Group. In August 2014, Alibaba Pictures Group stated that it would delay its semi-annual report and closed trading on the Hong Kong Stock Exchange due to possible accounting irregularities. The company allegedly failed to impair some of its assets, and was exposed to other possible accounting misrepresentations. An internal investigation into the possible irregularities is pending. Alibaba bought into Alibaba Pictures (previously ChinaVision Media Group Ltd) for more than USD 800 million in June 2014, only two months before the controversy, raising doubts about the adequacy of its due diligence efforts before making major acquisitions, a concern that is compounded in light of its pre-IPO acquisition spree spanning multiple industries outside its core business

Additionally, Alibaba acknowledges in its Prospectus of September 4, 2014, that its external auditor, the Hong Kong affiliate of PricewaterhouseCoopers (PwC), is not fully inspected by the Public Company Accounting Oversight Board (PCAOB) because the group has substantial operations in China, a jurisdiction where the PCAOB is currently unable to conduct inspections without the approval of Chinese government authorities. This raises potential questions for shareholders on the independence and quality of the audit work PwC has performed for Alibaba.

THE BOARD

Cayman Islands

Shareholders should be concerned by certain aspects of the Alibaba Group Holding board's policies and practices, as discussed below. These concerns may affect the board's effectiveness in overseeing management in the interests of shareholders.

The Alibaba Group Holding board lacks an independent majority. Of additional concern is the presence of multiple company executives on the board beyond the CEO, characteristic of .3% of companies in this market. Multiple inside directors may provide a too-strong management perspective within the boardroom.

Multiple related party transactions and other potential conflicts of interest involving the company's board or senior managers should be reviewed in greater depth, as such practices, even when limited to current market rates, raise concerns regarding potential self-dealing or abuse. These concerns are magnified by other aspects of

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MSCI ESG Research

Alibaba Group Holding Ltd

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			GovernanceMetrics Report - An
Industry: Market Cap:	Retail - Internet / Catalog Order n/a	Country Inc: Home Market:	Cayman IslandsLast Data Update:Sep 11, 2014Emerging MarketsLast Rating Change:Sep 11, 2014
			the company's ownership and board structure, e.g., the presence of a controlling shareholder, the lack of a majority independent board, the presence of multiple company executives on the board, the absence of an independent chairman of the board. A substantial minority of companies (36.2%) are flagged for related party transactions in the company's home market.
			As a positive, the company has a majority standard for director elections, which enables shareholders to better hold directors accountable in uncontested elections. We have flagged the Alibaba Group Holding board for gender diversity concerns Several recent studies have shown that companies with too few female directors tend to be less effective and even underperform those whose boards are more diverse. No attendance concerns have been identified.
			One or more of the board's non-executive directors are active CEOs at another public corporation. While such individuals may well bring valuable experience to their board service, they may periodically experience difficulties in prioritizing their personal commitments, and in may also tend to side with the perspective of the company's present management over the interests of its shareholders. Combined with the board's lack of an independent majority as well as an independent chair these features suggest a board composition that may impair the board's ability to act as a counterbalance to management. In GMI's entire covered universe, only % of the companies have one or more active CEOs serving on the board of directors EXECUTIVE PAY
			CEO pay practices at Alibaba Group Holding include a number of areas that may raise concerns for shareholders, especially considering the weakness of pay- related disclosure and the absence of an independent compensation committee.
			As is the case with 82.4% of companies in this home market, Alibaba Group Holding does not provide sufficient disclosure for investors to assess its executive remuneration practices. In the absence of adequate disclosure, MSCI rates such companies primarily by evaluating the independence of the remuneration of compensation committee, evaluates any items that are disclosed, and additionally lowers the company's rating 'floor' to ensure poor disclosure does not receive a higher rating than merely mediocre practices.
			The Alibaba Group Holding board does not include a fully independen compensation committee, raising concerns about the board's effectiveness in overseeing the company's CEO and other managers, a key board function, as well as its ability to design sufficiently rigorous incentives for executives. Moreover insiders/executives sit on the company's compensation committee, magnifying the severity of these concerns. Only 16.1% of companies in this market are flagged for insiders on the compensation committee.
			The following flagged KeyMetrics raise concerns regarding the board's ability to implement and maintain effective incentives for the company's CEO and other top executives:
			• The company has not disclosed specific, quantifiable performance targe objectives for the CEO. While a majority (97.5%) of companies in the home marke have not disclosed these targets, disclosure of performance metrics is essential for investors to assess the rigor of incentive programs.
			Finally, additional concerns related to the company's pay practices are enumerated below:
			 The company's failure to establish and disclose specific standards regarding minimum equity retention standards for its CEO and directors may weaken the ability of equity awards to align executives' interests with long-term value creation
			OWNERSHIP & CONTROL
			The company's corporate governance practices and ownership structure raise significant concerns for shareholders, as discussed below.
			Alibaba Group Holding is a controlled company, where a single shareholder of shareholder block holds more than 50% of the voting shares. The controlling

1st (Worst in class)

MSCI ESG Research

Alibaba Group Holding Ltd

GovernanceMetrics Report - Analysis

Industry: Market Cap:	Retail - Internet / Catalog Order n/a	Country Inc: Home Market:	Cayman Islands Emerging Markets		Sep 11, 2014 Sep 11, 2014
			concerns regarding related party transaction concerns for public shareholders. Additional pay practices and takeover defenses that for the public shareholders. Combined we majority, this situation presents concerns the may be subordinated to those of the do controlled status, we have also adjusted ou corporate governance practices. The comp with unequal voting rights. Ownership str in the Emerging Markets market, with or having disparate voting rights. Especially of shareholder, differential voting rights mean shareholders is higher than their voting minority shareholders.	ally, there are serious red flags t lead to a very high level of with the lack of an independent the interests of minority sha minant shareholder. As a re- r evaluation of the company's hany has a multiple share class uctures such as these are un nly 2.8% of the company's fla- onsidering the presence of a co- n that the economic exposure	regarding f concern ent board reholders sult of its board and structure ncommon agged for controlling of certain
			The board is elected in separate class years rather having all directors subject to as a means of ensuring board continuity limits the ability of shareholders to hold a takeover defense. Limits on sharehold takeover defense mechanisms currently in • Business combination provisions that far	o annual reelection. While oft , a classified board structure directors accountable and s der rights and management- place at Alibaba Group Holdin	en touted severely serves as controlled g include:
			 interests Limits on the right of shareholders to co meeting 	nvene a special or emergenc	y general
			 Limits on the right of shareholders to take 	e action by written consent	
			• The absence of cumulative voting rights	,,	
			ACCOUNTING AND FINANCIAL REPOR	TING	
			The Alibaba Group Holding board of dire independent audit committee, a serious of note that 35.5% of company boards in th audit committee, which is critical in provi reporting. This concern is magnified by the the presence of a controlling shareholder, should place on the integrity of financial auditor is PricewaterhouseCoopers LLP.	oncern for company sharehol is market maintain a fully ind ding appropriate oversight of lack of overall board independ which heightens the focus sha	ders. We ependent financial lence and reholders

1st (Worst in class)

Alibaba Group Holding Ltd

Last Data Update: Last Rating Change:

GovernanceMetrics Report - Board

MSCI

ESG Research

Sep 11, 2014 Sep 11, 2014

Industry: Market Cap:	Retail - Internet / Catalog Order n/a		Country Inc: Home Market:	Cayman Islands Emerging Markets
Governan	ce - Board KeyMetrics	Flag	Impact	Compan
Indeper	ndent Board Majority	▶	6.5 %	Compa
Executiv	ves on Board	•	3.9 %	Compa
Indeper	ident Chair		1.3 %	MonotaRO Co.,Ltd
Indeper	ident Lead Director	······	1.3 %	Alibaba Group Holo
Related	Party Transactions	•	6.5 %	
CEOs o	n Board	•	6.5 %	
Audit C	ommittee Independence	.►	2.6 %	
Executiv	ves on Audit Committee	N	3.9 %	
Comp C	Committee Independence	>	2.6 %	
Executiv	ves on Comp Committee	٨	2.6 %	
Gender	Diversity	A	1.3 %	
Risk Ma	anagement Expertise	N	2.6 %	
About	the Roard			

Company Peers							
Company	Ticker	Country	1 year TSR	Total Directors	Board Rank		
MonotaRO Co.,Ltd.	TYO:3064	JPN	11.17	7	99		
Alibaba Group Holding Ltd	AI:EAE54	CYM		9	10		

About the Board

Chief Executive Officer	Zhaoxi, Jonathan Lu
Formal Governance Policy Available?	No
Business Ethics Policy Available?	No
Classified Board Elections?	Yes
Director Election Standard?	Majority
Independent Audit Committee?	No
Independent Comp Committee?	No
Independent Nominating Committee?	No
Total Directors	9
Inside Directors	4
Outside Directors	4
Outside Related Directors	1
Designated Directors	0
Directors Over 70	1
Directors With Over 15yrs Tenure	0
Overboarded Executive Directors	0
Overboarded Non-Executive Directors	0
Female Directors	0
Directors Who Are CEOs of a Rated Company	3
Directors Who Failed Min Attendance	0
Directors Who Hold Minimal Shares in the Company	0
Flagged Directors	0

1st (Worst in class)

Alibaba Group Holding Ltd

GovernanceMetrics Report - Board

Industry:	Retail - Internet / Catalog Order	Country Inc:	Cayman Islands	Last Data Update:	Sep 11, 2014
Market Cap:	n/a	Home Market:	Emerging Markets	Last Rating Change:	Sep 11, 2014
Board o	of Directors				

Board of Directors

Name	Age	Tenure	Boards	Status	Relationship	Shares Held	Votes Against %	Proxy Votes Year
Chee Hwa Tung	77		3	Active	Outside	0		
J Michael Evans 👔	57		0	Active	Outside	0		
Jack Ma	49	15	2	Active	Inside	₩₩₩FJHÊHÍ€ĒĒÏH		
Jerry Yang	45		1	Active	Outside	0		
Joseph Tsai 👔	50	15	1	Active	Inside	xxxxx (JEGIJEÌJÎ		
Masayoshi Son	57	14	3	Active	Outside Related	0		
Teh Ming Walter Kwauk 👔	61		1	Active	Outside	0		
Yong Zhang	42	14	1	Active	Inside			
Zhaoxi, Jonathan Lu CEO	44	14	1	Active	Inside			

1st (Worst in class)

Alibaba Group Holding Ltd

GovernanceMetrics Report - Pay

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ESG Research

Industry: Retail - Internet / Catalog Order Market Cap: n/a		Country Inc: Home Market:	Cayman Islands Emerging Markets		Last Data Update: Last Rating Change:		Sep 11, 2014 Sep 11, 2014	
Governance - Pay KeyMetrics	Flag	Impact	Company Pe	eers				
Performance Targets	.∕►	2.6 %	Company		Country	1 year	Total	Pay
CEO Equity Policy		1.3 %	company	Tioker	country	TSR	Summary Pay	
		4.0.0/	MonotaRO Co.,Ltd.	TYO:3064	JPN	11.1	7	2
Director Equity Policy		1.3 %	Alibaba Group Holding Ltd	AI:EAE54	CYM			1
Executive Pay Disclosure	▶	15.5 %						

CEO – Jonathan Lu

Mr. Jonathan Lu serves as the Chief Executive Officer of Alibaba Group Holding Ltd. He joined Alibaba Group in 2000. He succeeded the company's lead founder Mr. Jack Ma as chief executive officer on May 10, 2013. From 2000 to 2004, he held several leadership roles at Alibaba.com and managed its South China sales region. In September 2004, he led a team to establish Alipay and became Alipay's president. He moved to Taobao in January 2008 and served as its chief executive officer from January 2010 to June 2011. In February 2011, he was named chief executive officer of then-publicly traded Alibaba.com. Following the privatization of Alibaba.com in mid 2012, he took on two of Alibaba Group's strategic new initiatives, becoming chief data officer and also overseeing the Alibaba Mobile Operating System (then Aliyun OS) division. Before joining Alibaba Group, he was co-founder of a network communication company. He holds a master's degree in business administration from China Europe International Business School.

Executive Pay

	ľ	Name	Title	Reporting Period Total Summary Pay
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Executive pay figures are not available for this company.

Alibaba Group Holding Ltd

MSCI

ESG Research

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GovernanceMetrics Report - Ownership & Control

Last Data Update:

Industry: Market Cap:	Retail - Internet / Catalog Order n/a		Country Inc: Home Marke	
Governar KeyMetri	nce - Ownership & Control cs	Flag	Impact	
Control	ling Shareholder	YES	0 %	
Control	ling Shareholder Concerns	N	13 %	
One Sh	are One Vote	٨	6.5 %	
Classifi	ed Board	٨	1.3 %	
Proxy A	Access	N	2.6 %	
Busines	ss Combination Provision	N	1.3 %	
Directo	r Removal Without Cause	٨	1.3 %	
Shareh	older Rights to Convene Meeting	٨	1.3 %	
Shareh	older Action by Written Consent	٨	1.3 %	
Cumula	itive Voting	٨	1.3 %	

Country Inc: Cayman Islands Home Market: Emerging Markets Last Rating Change: **Company Peers**

Company	Ticker	Country		Controlling Shareholder	O&C Rank
MonotaRO Co.,Ltd.	TYO:3064	JPN	11.17	Yes	45
Alibaba Group Holding Ltd	AI:EAE54	CYM		Yes	1

Ownership Information

Ownership Category	Indexed Stock
Top Shareholders	Voting Agreement between the following shareholders - SoftBank (32.4%), Yahoo! (16.3%), Jack Ma (7.8%), Joesph Tsai (3.2%) The requirement that they vote on the board nominees as a single block establishes this entire group as a controlling block.
Majority Shareholder Control (%)	59.70%
Insider Holdings (%)	
5% Holdings (%)	
Total Insider and 5% Holdings (%)	
Potential Dilution	
Current Run Rate	

Equity Insiders - Current Officer and Director Shareholdings

Name	Age	Tenure	Shares Held	Shares Reported
Jack Ma	49	15.////////////////////////////////////		
Joseph Tsai 😫	50	15////////////////////////////////////		
Masayoshi Son	57	14	0	
Yong Zhang	42	14		
Zhaoxi, Jonathan Lu CEO	44	14		
Chee Hwa Tung	77		0	
J Michael Evans 🔇	57		0	
Jerry Yang	45		0	
Teh Ming Walter Kwauk 😒	61		0	

1st (Worst in class)

Industry: Market Cap: Retail - Internet / Catalog Order n/a

Country Inc: Cayman Islands Home Market: Emerging Markets

GovernanceMetrics Report - Ownership & Control Last Data Update: Last Rating Change:

Alibaba Group Holding Ltd

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Takeover Defenses

Multiple Share Classes?	Yes
Multiple Share Class Description	The voting agreement between Yahoo!, SoftBank, Jack Ma, and Joseph Tsai and the partnership structure effectively represents a separate share class.
Has Poison Pill?	No
Classified Board Elections?	Yes
Strong Classified Board Defense?	No
Director Removal For Cause Only?	Yes
Vote Required to Remove For Cause (%)	67%
Vote Required to Remove Without Cause (%)	67%
Can Shareholders Fill Board Vacancies?	No
Cumulative Voting?	No
Vote Required to Call EGM (%)	33%
Vote Required to Act by Written Consent (%)	0%
Vote Required for Merger or Other Transaction (%)	95%
Vote Required to Amend the Charter (%)	95%
Vote Required to Amend the Bylaws (%)	67%
Business Combination Provision?	No
Fair Price Provision?	Yes
Control Share Acquisition Provision?	No
Stakeholder Constituency Provision?	No
Advance Notice Requirement?	No
Additional Takeover Defense Notes	So long as the Alibaba Partnership is in place, shareholders do not have the right to remove directors for any reason. Additionally, a majority of director nominations are reserved for the Alibaba Partnership.



Industry:

Accounting Rank

82

8

Governance Percentile Rank: **1**st (Worst in class)

Retail - Internet / Catalog Order

Alibaba Group Holding Ltd GovernanceMetrics Report Governance - Accounting Country Inc: Cayman Islands Home Market: Emerging Markets Last Data Update: Sep 11, 2014 Sep 11, 2014 Sep 11, 2014

Market Cap: n/a		Home Market:	Emerging Markets
Governance - Accounting KeyMetrics	Flag	Impact	Company Pe
Late Filings	▶	2.6 %	Company
			Company

Company Peers Company Ticker Country 1 year Audit Fees MonotaRO Co.,Ltd. TYO:3064 JPN 11.17 16,000,000

CYM

AI:EAE54

Alibaba Group Holding Ltd

Auditor:	Df]W/k	UhYf\ci	gY7	ccdYfg
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	Payment Amount
Audit Fees	
Audit Related Fees	
Audit Tax Fees	
Other Audit Fees	
Total Fees	0



1st (Worst in class)

Alibaba Group Holding Ltd

GovernanceMetrics Report - Governance Standards

Industry: Retail - Internet / Catalog Order Market Cap: n/a Country Inc: Cayman Islands Home Market: Emerging Markets Last Data Update: Last Rating Change:

Sep 11, 2014 Sep 11, 2014

ESG Research

Cayman Islands



Currency : Cayman Islands Dollar (KYD)

Companies are incorporated in Cayman Islands as a jurisdiction of convenience and are subject to Cayman Islands company law, as well as applicable listing rules in the market in which they are listed. Cayman Islands has not adopted a corporate governance code, but companies are subject to the listing rules where they are listed and may be subject to a corporate governance code in that place of listing. These listing requirements may cover many of the issues of corporate governance commonly found in other jurisdictions.

Cayman Islands companies have a default standard of majority voting and one tier boards. Directors serve three year rotating terms. They can be removed without cause by two-thirds majority shareholder vote and shareholders may also fill the subsequent vacancy by majority vote. However, all of these issues are subject to any alternatives provided in the articles of association of the company. Cumulative voting is not provided for. There are no Cayman Islands board diversity requirements and no requirement for any specific level of board independence, although this may be covered by requirements in the listing jurisdiction.

Provisions relating to financial issues are minimal in Cayman Islands. Companies must keep books of account sufficient to allow for a true and fair view of the company's financial state. The articles provide for audit issues and the default provision is for the accounts to be audited. There are no default provisions regarding the auditor or other related issues, which are left to the listing rules in the jurisdiction of listing.

Holders of three members (regardless of shareholding) can requisition an extraordinary general meeting of shareholders. The articles and memorandum of association can only be amended by shareholders through a two-thirds majority vote and mergers require two-thirds majority shareholder approval. Dissenting shareholders are entitled to require payment of a fair price for their shares and, unless they agree with the company, can petition the Court to make a determination of the fair price. The one share, one vote system is the default standard, although it is possible to have differential rights. Takeovers are not generally regulated by Cayman Islands law, but are subject to the regulations applicable in the place of listing.

There are no particular requirements under Cayman Islands Laws regarding executive remuneration.

1st (Worst in class)

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Alibaba Group Holding Ltd

GovernanceMetrics Report - Director Bio

Industry:	Retail - Internet / Catalog Order	Country Inc:	Cayman Islands	Last Data Update:	Sep 11, 2014
Market Cap:	n/a	Home Market:	Emerging Markets	Last Rating Change:	Sep 11, 2014
as a memb Group's st other key o of the com AB, the m equity inve general co an associa	ai serves as Executive Vice Chairman for Alibab ber of the Alibaba founding team. As executive vi rategic investments and also shares responsibil constituents. He previously served as chief finan pany's board of directors since its inception. Fro ain investment vehicle of Sweden's Wallenber estments as a vice president and senior investr funsel of Rosecliff, Inc. He is a qualified lawyer ate in the Tax Group of Sullivan & Cromwell, a or's degree in Economics and East Asian Stud	ce chairmar ties in maint ncial officer of m 1995 to 19 g family, wh nent manag in the State New York-	since May 10, 2013, he oversees Alibaba aining external relations with financial and of Alibaba Group and has been a member 099, he worked in Hong Kong with Investor ere he was responsible for Asian private er. Previously, he was vice president and of New York and, from 1990 to 1993, was based international law firm. He received	Title : Executive Vice Chairman Start Date : May 10, 2013	

External Directorships

Company	Current Governance Assessment	Title	Dates
Alibaba Group Holding Ltd (AI:EAE54)	1 st (Worst in class)	Executive Vice Chairman	May 10, 2013 - Present

Education

Name	Degree	Major	Graduated
Yale University	Juris Doctor		
Yale University	Bachelors	Economics	

1st (Worst in class)

Alibaba Group Holding Ltd

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GovernanceMetrics Report - Director Bio

Industry:	Retail - Internet / Catalog Order	Country Inc:	Cayman Islands	Last Data Update:	Sep 11, 2014
Market Cap:	n/a	Home Market:	Emerging Markets	Last Rating Change:	Sep 11, 2014
Mr. Jonath in 2000. H From 2000 In Septem January 20 was name in mid 201 overseeing co-founder	han Lu an Lu serves as the Chief Executive Officer of the succeeded the company's lead founder Mr. to 2004, he held several leadership roles at Al- ber 2004, he led a team to establish Alipay an 208 and served as its chief executive officer fro d chief executive officer of then-publicly traded A 2, he took on two of Alibaba Group's strategic the Alibaba Mobile Operating System (then Ali of a network communication company. He ho ope International Business School.	Jack Ma as baba.com a d became A om January libaba.com. new initiativ yun OS) divis	chief executive officer on May 10, 2013. nd managed its South China sales region. lipay's president. He moved to Taobao in 2010 to June 2011. In February 2011, he Following the privatization of Alibaba.com ves, becoming chief data officer and also sion. Before joining Alibaba Group, he was	Title : Chief Executive Officer Start Date : May 10, 2013	

External Directorships

Company	Current Governance Assessment	Title	Dates
Alibaba Group Holding Ltd (AI:EAE54)	1 st (Worst in class)	Chief Executive Officer	May 10, 2013 - Present

Education

Name	Degree	Major	Graduated
China Europe International Business School	Masters of Business Administration		



1st (Worst in class)

Industry: Retail - Internet / Catalog Order Market Cap: n/a Country Inc: Cayman Islands Home Market: Emerging Markets

Alibaba Group Holding Ltd

Executive Chairman, Founder

GovernanceMetrics Report - Director Bio

	Last Data Update:	Sep 11, 2014	
ets	Last Rating Change:	Sep 11, 2014	

Start Date :

May 10, 2013

Title :

Yun Ma

Mr. Jack Ma serves as Lead Founder, and Executive Chairman of Alibaba Group Holding Ltd. He is the lead founder of Alibaba Group. After the company's debut in 1999, he served as Group chairman and chief executive officer for more than a decade, with responsibility for overall strategy and focus. On May 10, 2013, he stepped down as chief executive officer but remains executive chairman and continues to shape the Group's business strategy and management development. Mr. Ma, who holds a bachelor's degree in English from Hangzhou Teacher's Institute, serves on the board of SoftBank Corp. He is also a director of Huayi Brothers Media Corporation. In 2009, he became a trustee of The Nature Conservancy's China program and joined the global board of directors of the organization in 2010. Since May 11, 2013, he has served as chair of The Nature Conservancy's China board of directors.

External Directorships

Company	Current Governance Assessment	Title	Dates
Softbank Corp (TYO:9984)	1 st (Worst in class)	Chairman of Subsidiary, Director	May 15, 2013 - Present
Alibaba Group Holding Ltd (AI:EAE54)	1 st (Worst in class)	Executive Chairman, Founder	May 10, 2013 - Present
HUAYI BROTHERS MEDIA CORPORATION (SHE:300027)		Vice Chairman of the Board	N/A - Present

Education

Name	Degree	Major	Graduated
Hangzhou University	Bachelors	English	



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Alibaba Group Holding Ltd

GovernanceMetrics Report

Industry: Retail - Internet / Catalog Order Market Cap: n/a Country Inc: Cayman Islands Home Market: Emerging Markets Last Data Update: Last Rating Change: Sep 11, 2014 Sep 11, 2014

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1st (Worst in class)

Alibaba Group Holding Ltd

GovernanceMetrics Report

Industry: Retail - Internet / Catalog Order Market Cap: n/a Country Inc: Cayman Islands Home Market: Emerging Markets Last Data Update: Last Rating Change: Sep 11, 2014 Sep 11, 2014

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¹ As of March 31, 2014, as reported on June 25, 2014, by eVestment, Lipper and Bloomberg

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