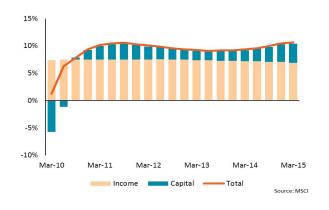
THE PROPERTY COUNCIL/IPD AUSTRALIA ALL PROPERTY INDEX

MARCH 2015

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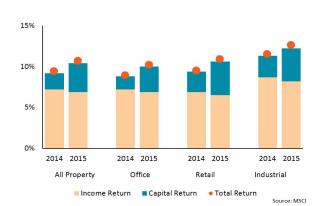
- The Australia All Property Index provides a broad measure of investment returns for the commercial property market in Australia.
- The index database is comprised of property assets from 57 funds with a combined asset value of cA\$137 billion representing 1,293 assets.
- Participants represent real estate investment trusts, unlisted wholesale property funds, unlisted retail property funds, property syndicates, private investors and the public sector.
- The index details total return, income return and capital return for office, retail, industrial and other sectors on a quarterly basis.

TRENDS IN COMMERCIAL PROPERTY MARKET RETURNS ANNUALISED RETURNS ON QUARTERLY PERIODS TO MARCH 2015



HEADLINE RESULTS FOR MAR-15

- The annualised total return for the year ending Mar-15 was 10.7%. This result is above the 10.5% return of Dec-2014 and above the 15 year annualised return of 10.4%.
- Office returns have increased to 10.2% for the year. Retail returns have increased to 10.9% while industrial returns also increased by 14bps to 12.4% from Dec-14.
- Cap rates for the quarter at an all property level remain steady, averaging 6.8%. Retail and office has fallen to 6.2% and 6.9% respectively.
- The composition (by value) across the sectors is office (45%), retail (41%), industrial (8%) and other (5%).



ANNUAL RETURNS FOR PROPERTY SECTORS COMPARATIVE ANNUALISED RETURNS TO MARCH 2015





INDEX PARTICIPANTS

Abacus Property Group **ALE Property Group** Amalgamated Holdings Ltd **AMP** Capital Investors **APN Property Group** Arcadia Funds Management Arena Investment Management Australian Unity **Bennelong Group** Brookfield **BWP** Trust **Cbus Property Challenger Limited Charter Hall Group** City of Melbourne **CorVal Partners**

Cromwell Property Services PL **DEXUS Property Group** Eureka Funds Management **Federation Centres** Folkestone Funds Management Gibb Group Goodman **Government Property NSW GPT** Group Grand Hotel Group Harmony Group Heathley Limited IBA IHG **INVESTA Property Group** ISPT

JGS Property LaSalle Investment Management Lend Lease Real Estate Local Government Super Millinium Capital Managers Limited Mirvac MTAA Super Novion Property Group **Opus Capital Limited** Perron Group QIC Retirement Benefits Fund Board Schwartz Family & Co Stockland Valad Property Group Vital Healthcare Property Trust

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