

# Solutions for Lenders + Originators

## Developing strategy/assessing risk

- Stay on top of trends and have immediate knowledge of changing market conditions and activity
- Track the competitive landscape by analyzing your market share and track the lending activity of your peers
- Quickly assess the current value and liquidity of your collateral
- Mitigate risk and comply with the changing regulatory environment

## Sourcing opportunities

- Identify properties with upcoming loan maturities that would make viable refinancing targets
- Get immediate insight into pending sales and the most active buyers and developers in any market
- Spot new players entering your market and build relationships with existing players by tracking their properties and transactions
- Research any property owners' holdings, other mortgage debt and transaction history

## Underwriting transactions

- Quickly and accurately assess the value of any property using the most recent and relevant transactions available
- Understand the history of the property and neighboring buildings, including prior owners, previous sales and financings
- Qualify the borrower, the scope of their portfolio, their prior dealings and industry relationships
- Create a compelling presentation to the loan committee about the property, its valuation and the trends in that market

## Market Analysis



## Trends



# MSCI RCA helps you with

## Market analysis

Become an expert in any market by creating unlimited real time custom market reports detailing pricing, volumes and yields. Incorporate graphs, tables and maps to enhance your presentation. Quickly drill down from a macro view to individual transactions to understand the market movers.

## Capital flows

Whether it's acquisitions by cross border investors or the activity of the listed sector, RCA enables you to track the flows that move the markets. Analyze origins and investment targets of any sector, the composition of buyers and sellers in any market and identify the emerging sources of capital.

Contact us for more information

[msci.com/contact-us](https://www.msci.com/contact-us)

## Pricing

From cap rates on the most recent deals to historical analysis on trends, including pricing averages, distribution analysis provides the most complete pricing data available. Our pioneering transaction based price indices also gives you a unique view into the trends.

## Trends

Visualize pricing, volume, and yields from submarkets to countries for all property sectors. Easily compare key metrics across different markets over a 10+ year time series.

## Refinancing opportunities

Get a comprehensive view of current market activities and future refinancing opportunities across the US. Access data beyond securitized loans – CMBS represents less than half of loans recorded by RCA.

## Player profiles

Know everything you need to know about an individual company. Get in-depth information on their investment activity over the last ten years, their relationships with joint venture partners, brokers and lenders, their holdings, mortgage debt and contact information.

## Investment opportunities

Identify potential investment opportunities by targeting properties that meet specific detailed criteria – by age, size or those with upcoming loan maturities. Find firms which could be potential joint venture partners.

## Transactions

Search the industry's most comprehensive database of transactions with \$16 trillion of sales, recapitalizations and financings. RCA's commitment to provide in-depth transaction data has earned its reputation as the most trusted resource in the industry.

## About MSCI

MSCI is a leading provider of critical decision support tools and services for the global investment community. With over 50 years of expertise in research, data and technology, we power better investment decisions by enabling clients to understand and analyze key drivers of risk and return and confidently build more effective portfolios. We create industry-leading research-enhanced solutions that clients use to gain insight into and improve transparency across the investment process.

To learn more, please visit [www.msci.com](https://www.msci.com).

The information contained herein (the "Information") may not be reproduced or disseminated in whole or in part without prior written permission from MSCI. The Information may not be used to verify or correct other data, to create indexes, risk models, or analytics, or in connection with issuing, offering, sponsoring, managing or marketing any securities, portfolios, financial products or other investment vehicles. Historical data and analysis should not be taken as an indication or guarantee of any future performance, analysis, forecast or prediction. None of the Information or MSCI index or other product or service constitutes an offer to buy or sell, or a promotion or recommendation of, any security, financial instrument or product or trading strategy. Further, none of the Information or any MSCI index is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. The Information is provided "as is" and the user of the Information assumes the entire risk of any use it may make or permit to be made of the Information. NONE OF MSCI INC. OR ANY OF ITS SUBSIDIARIES OR ITS OR THEIR DIRECT OR INDIRECT SUPPLIERS

OR ANY THIRD PARTY INVOLVED IN THE MAKING OR COMPILING OF THE INFORMATION (EACH, AN "MSCI PARTY") MAKES ANY WARRANTIES OR REPRESENTATIONS AND, TO THE MAXIMUM EXTENT PERMITTED BY LAW, EACH MSCI PARTY HEREBY EXPRESSLY DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. WITHOUT LIMITING ANY OF THE FOREGOING AND TO THE MAXIMUM EXTENT PERMITTED BY LAW, IN NO EVENT SHALL ANY OF THE MSCI PARTIES HAVE ANY LIABILITY REGARDING ANY OF THE INFORMATION FOR ANY DIRECT, INDIRECT, SPECIAL, PUNITIVE, CONSEQUENTIAL (INCLUDING LOST PROFITS) OR ANY OTHER DAMAGES EVEN IF NOTIFIED OF THE POSSIBILITY OF SUCH DAMAGES. The foregoing shall not exclude or limit any liability that may not by applicable law be excluded or limited.

©2022 MSCI Inc. All rights reserved | CFS0522