CONSULTATION ON FURTHER WEIGHT INCREASE OF CHINA A SHARES IN THE MSCI INDEXES

December 2018

This consultation may or may not lead to the implementation of any or all of the proposed changes in MSCI's indexes. Consultation feedback will remain confidential. MSCI may publicly disclose feedback if so requested by the provider of the feedback. In that case, the relevant feedback would be published together with the final results of the consultation.



INTRODUCTION

- The 5% initial inclusion of China A shares was successfully implemented in May and August 2018 with overwhelming positive feedback from market participants
- MSCI is now launching this consultation on a further weight increase of China A shares in the MSCI Indexes
- MSCI welcomes feedback from the investment community on the proposal by February
 15, 2019 and plans to announce its decision on or before February 28, 2019
- This consultation may or may not result in changes in the MSCI Global Investable Market Indexes



CONSULTATION PROPOSALS

Proposal

Timing

Increase the inclusion factor of China A Large
Cap securities from 5% to 20% in two phases*

May 2019 and August 2019

*7.5 percentage points in each phase

2

Add ChiNext to the list of eligible stock exchange segments

May 2019

3

Add China A Mid Cap securities with a 20% inclusion factor in one phase

May 2020



RATIONALE FOR THE PROPOSAL

The broad participation in, and successful implementation of, the initial 5% inclusion provided strong evidence of positive market accessibility of the China A shares market via Stock Connect

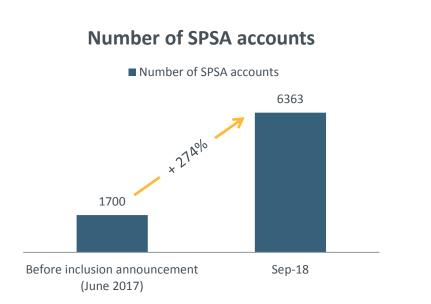
Stock Connect Robustness Stock Connect has proven to be a robust channel to access China A shares. Currently, Stock Connect daily quota and CNH liquidity are sufficient to address an inclusion factor that is a multiple of the current size

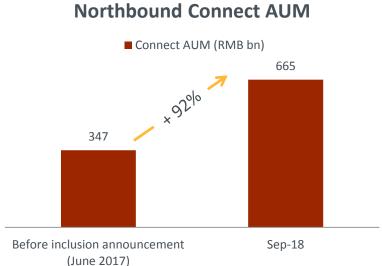
Market Accessibility Improvements Quadrupling of the Stock Connect daily limit, visible reduction in trading suspensions and successful implementation of a closing auction mechanism on the Shanghai Stock Exchange



BROAD PARTICIPATION DURING THE INITIAL INCLUSION

Since the announcement of the MSCI China A shares inclusion, more than 4,600 new Stock Connect accounts have been opened to trade China A shares and the total Northbound Connect portfolio value grew by US\$46 billion

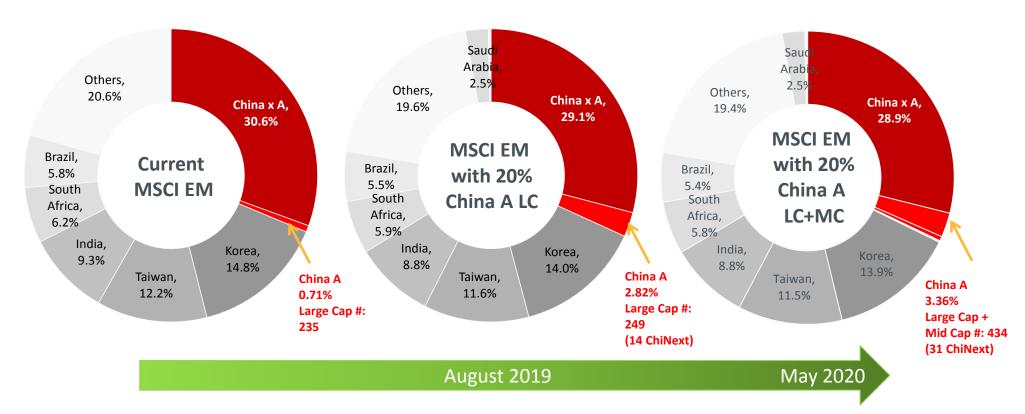






PRO-FORMA WEIGHT IN MSCI EM INDEX

With an increase of the inclusion factor of China A Large Cap securities to 20%, the pro forma index weight of China A shares in the MSCI Emerging Market Index would be 2.8% in August 2019. The addition of China A Mid Cap securities with an inclusion factor of 20% in May 2020 would increase the pro forma weight further to 3.4%



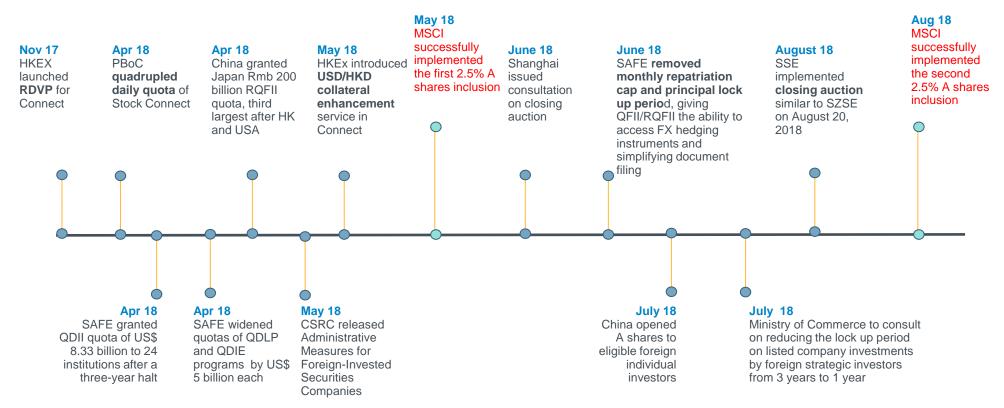


Data as of September 3, 2018

MARKET LIBERALIZATION CONTINUES

The pace of market opening continued to accelerate in 2018 with more than 10 opening measures year to date

Latest opening measures in the China financial sector





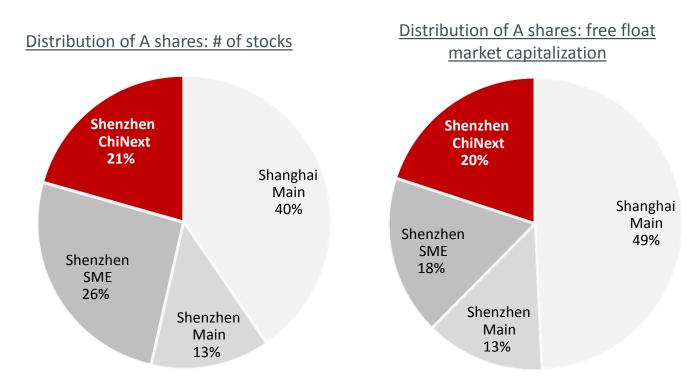
VISIBLE IMPROVEMENT IN TRADING SUSPENSIONS





CHINEXT REPRESENTS 20% OF THE CHINA A SHARES INVESTMENT OPPORTUNITY SET

- The ChiNext board represents around one-fifth of the total China A shares opportunity set in terms of number of stocks and free float adjusted market capitalization. It has a larger free float adjusted market capitalization than the Shenzhen main and SME boards
- ChiNext securities are currently accessible through the expansion of Stock Connect. There are currently 194
 ChiNext stocks eligible to be traded via Stock Connect





COMPARISON OF LISTING REQUIREMENTS

- Listing requirements of ChiNext board are not materially lower than the main board/SME board
- Most tech companies made their debut in ChiNext, which is positioned as China's "Nasdaq"

ltama	Main Board & SME Board	ChiNext Market		
Items		Criteria I	Criteria II	
Net Profit	consecutive years and the aggregate	Positive net profit in the past 2 consecutive years, and accumulated profit no less than RMB 10 million	Positive net profit in last one year	
Revenue/ Cash Flow	Accumulated revenue in past 3 years no less than RMB 300 million, or accumulative net operating cash flow no less than RMB 50 million.	No less than RMB 50 million in revenue during the past year and >30% revenue growth during the past two years		
Net Assets	Tangible asset ratio > 80%	No less than RMB 20 million at the end of the most recent reporting period with no uncovered losses		
Share Capital	Total stock capital before issuance is no less than RMB 30 million	A total share capital of no less than RMB 30 million after the IPO		
Others	Shall not be subject to any of (6) circu	mstances which adversely affect its ong	going profitability	



KEY DISCUSSION QUESTIONS

- Is 20% inclusion factor for both Large and Mid Cap securities appropriate for the next phase of A shares inclusion?
 - Are you anticipating any accessibility constraints that could make the proposed weight increase challenging?
- The proposed implementation of the increase in inclusion factor to 20% for China A Large Cap securities would coincide with the reclassification of the MSCI Saudi Arabia and MSCI Argentina Indexes to Emerging Markets.
 - Is the management of potential turnover an important consideration?
- Is the differentiated treatment between China A Large and Mid Cap securities appropriate?
 - How much time would you require to be ready to cover the additional 168 China A Mid Cap securities?
- Do you agree with the addition of ChiNext to the list of eligible stock exchange segments for China?
 - Are you already invested in ChiNext securities?



REVIEW OF EXISTING ACCESSIBILITY CONSTRAINTS

The China A shares market has achieved significant progress in market opening. However, MSCI believes further progress could be made with respect to its market accessibility standards and is seeking feedback from international institutional investors as to what further improvements could facilitate the implementation of the proposal

- 1. Trading suspensions: while there has been visible improvement lately, trading suspensions in the China A shares market remain unique when compared to other emerging markets. As a reminder, MSCI does not include and will remove stocks in prolonged suspension from the index
- 2. Alignment of international settlement cycle: China currently operates on a T+0/1 settlement cycle. Despite the availability of market solutions on T+1/2 DVP/RDVP through Stock Connect, the short settlement cycle onshore continues to pose operational challenges to global investors, especially for those based outside Asian time zones
- 3. Access to hedging and derivatives vehicles: Exchange restrictions placed on China A shares index licensing of certain listed futures and options as well as certain leveraged and inverse leveraged investment instruments, whether onshore or offshore, continue to hamper investors' ability to manage risk and gain exposure beyond the cash market
- **4. Access to CNY for stock settlement**: The current pool of CNH liquidity remains sufficient to address an inclusion multiple the size of 5%. However, direct access to CNY for stock settlement could represent a more efficient FX option for international investors and financial intermediaries



REVIEW OF EXISTING ACCESSIBILITY CONSTRAINTS (CON'T)

- **5. Trading Holidays**: As Mainland China and Hong Kong observe different holiday schedules, Stock Connect is not open to international investors when Hong Kong is on holiday
- **6.** Access to IPOs and ETFs: IPOs and ETFs remain outside the scope of Stock Connect
- 7. Stock Lending and Borrowing: While short selling is technically allowed, there is no functioning stock lending and borrowing market. This hampers investors' ability to implement their investment views
- 8. Stability of the Stock Connect universe: Given that the eligibility universe of Northbound Connect is tied to non-MSCI indexes, there is a dependency and forced turnover issue in the maintenance of MSCI Indexes
- **9. Omnibus in Stock Connect**: Given the implementation of the Broker-to-Client Assigned Number (BCAN) in Stock Connect, a functioning omnibus structure may need to be developed to allow for efficient transactions and achieving best execution



APPENDIX

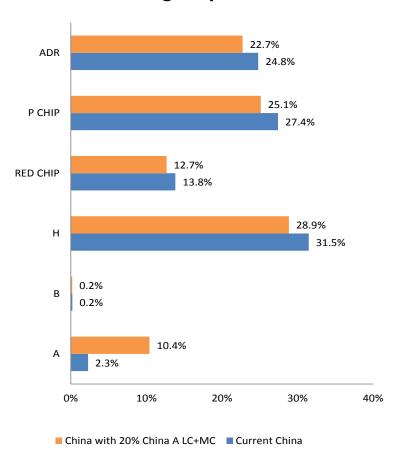
INDEX WEIGHT BY SECTOR AND SHARE CLASS

HYPOTHETICAL FULL INCLUSION SCENARIO

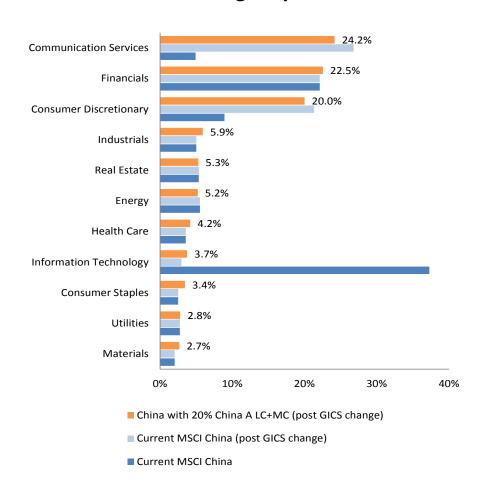


INDEX WEIGHT COMPARISON BY SHARE CLASS AND SECTOR

Index Weight by Share Class



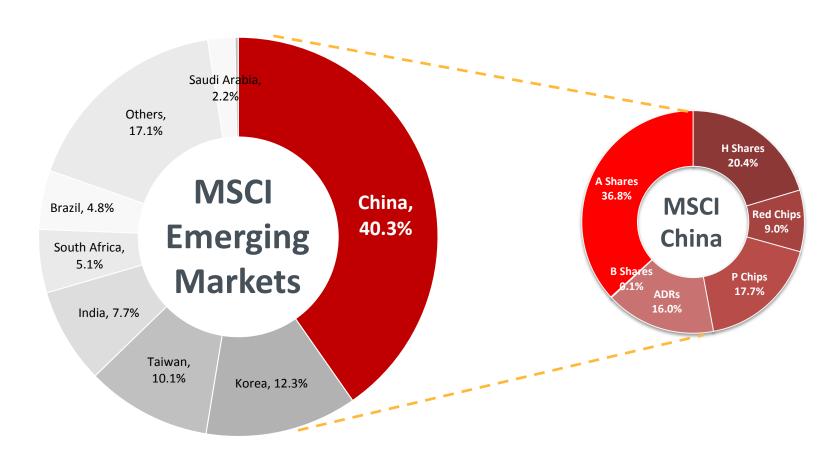
Index Weight by Sector





A HYPOTHETICAL FULL INCLUSION SCENARIO

MSCI China (including A shares) could have a weight of 40% in MSCI Emerging Markets Index





APPENDIX

Turnover Analysis



INCLUSION TIMING OF A SHARES WITH SAUDI ARABIA

- While each market classification decision is independent, unsynchronized timing in the inclusion of the MSCI Saudi Arabia and Argentina Indexes and further inclusion of China A large cap shares could create additional market volatilities for a longer period of time
 - Synchronized rebalancing could save turnover by US\$ 3.3 billion on a pro forma basis

		May 2019 - August 2019	May 2020 - August 2020	Total EM Portfolio Turnover Post Inclusion	
	Unsynchronized rehalancing	+ Saudi Arabia (May/Aug 2019) + Argentina (May 2019) + China A (May/Aug 2020)	Saudi Arabia & Argentina: +\$68bn China A shares: -0.4bn Rest of EM: -\$67.6bn	Saudi Arabia & Argentina: -\$1.2bn China A shares: +60.9bn Rest of EM: -\$59.7bn	5.0%
	Synchronized rebalancing	+ Saudi Arabia (May/Aug 2019) + Argentina (May 2019) + China A (May/Aug 2019)	Saudi Arabia & Argentina: +\$66.8bn China A shares: +\$60.5bn Rest of EM: -\$127.3bn	n/a	4.9%



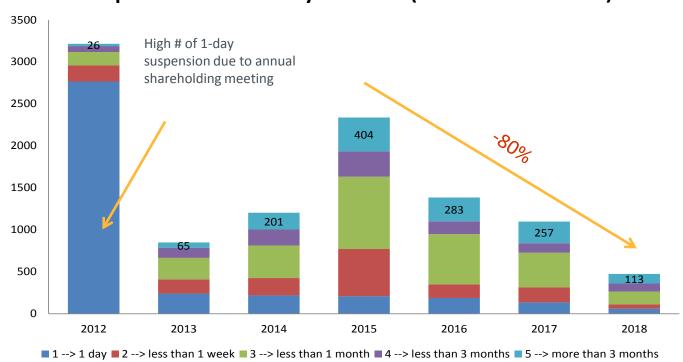
APPENDIX

AN UPDATE ON TRADING SUSPENSIONS



VISIBLE REDUCTION IN TRADING SUSPENSIONS SINCE 2015

Suspension Instances by Duration (Investable Universe)



- Compared to 2015, overall suspension instances have declined by 80% in 2018
- Reduction in trading suspensions is observed across different durations
- Most suspension instances in China rarely last for only one day
- There remain many cases of suspensions exceeding 3 months in duration



MAIN REASONS FOR IMPROVEMENTS IN SUSPENSION

Recent improvements in trading suspensions can be attributed to tighter enforcement of suspension policies announced in 2016

Reasons for improved trading suspension performance

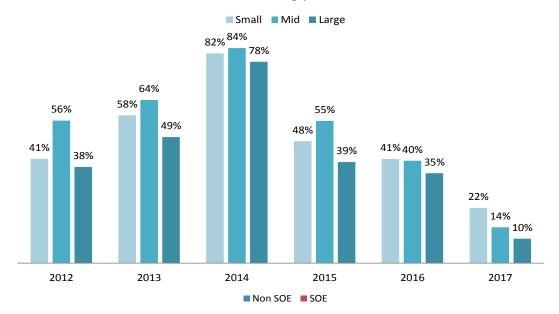
- 1. Improved quality of suspension disclosures listed companies are now required to disclose restructuring details related to the underlying assets, counterparties, transaction methods and content of restructuring agreements. Exchanges strive to strictly control information disclosure consistency to curb "arbitrary suspension announcements"
- 2. Narrowed scope for trading suspension non-public offerings, transfer of control rights and external investments are examples that do not justify long term trading suspension. Exchanges have been guiding listed companies to reduce reliance on trading suspension when planning major corporate actions
- 3. Enhanced role of phased information disclosure to reduce unnecessary suspension, exchanges urge listed companies to speed up audit work and follow the approval procedures thereby shortening the duration of trading suspension

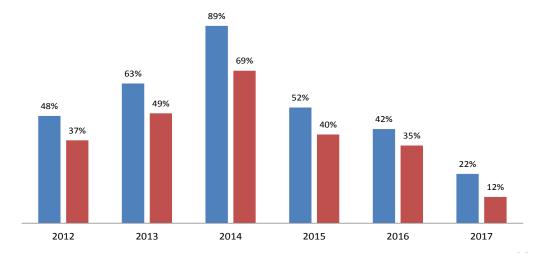


PROBABILITY OF REPEATED SUSPENSION

- By analyzing the trend of trading suspensions in two consecutive years, we derive the historical trend of repeated suspensions as a proxy for measuring probability of repeated suspension
- The probability of a large cap A shares to be suspended repeatedly has dropped to 10% in 2017 from 78% in 2014
- The probability of a large cap SOE A shares to suspended repeatedly has dropped to 12% in 2017 from 69% in 2014
- The probability of non-SOE going into repeated suspension is higher

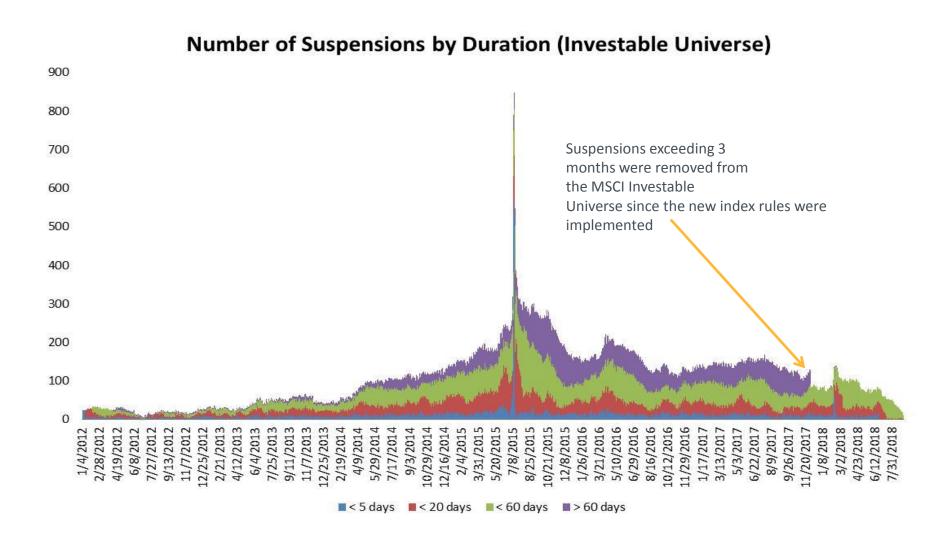
Probablity of current suspensions also suspended in the following year





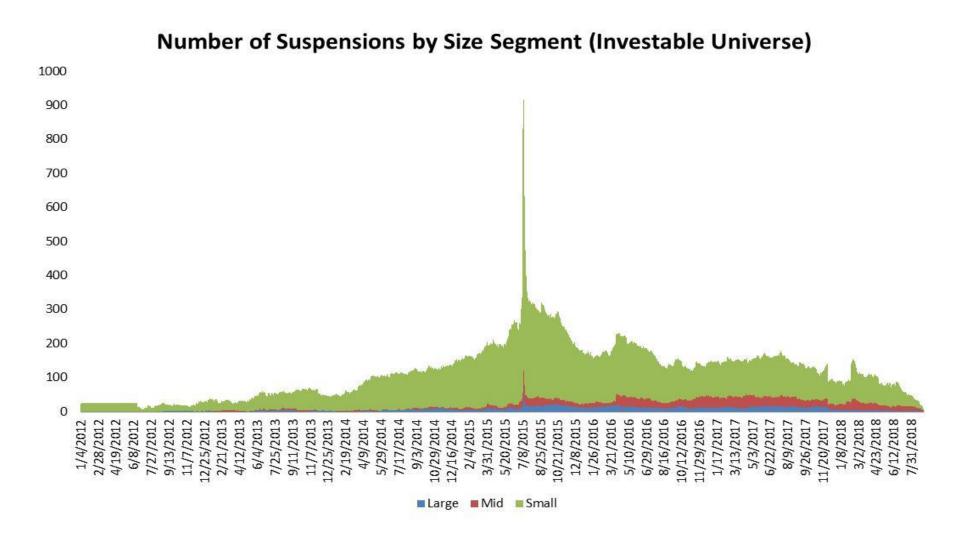


TRADING SUSPENSIONS BY VARIOUS DURATION HORIZONS HAVE ALL COME DOWN





SUSPENSION BY SIZE-SEGMENT





SUSPENSION BY SECTOR

7/25/2013 9/11/2013 11/7/2013 4/9/2014 5/29/2014

Consumer Discretionary

■ Telecommunication Services

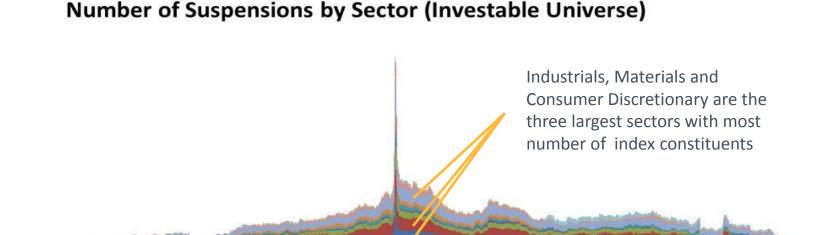
2/19/2014

2/25/2013

Financials

6/4/2013

2/21/2013





6/8/2012

Industrials

■ Health Care

Utilities

11/7/2012

1000 900

800

700

600

3/31/2015

5/20/2015

7/8/2015

8/25/2015

Materials

Real Estate

12/8/2015

■ Information Technology

3/21/2016

6/29/2016

0/12/2016 1/29/2016 1/17/2017 3/13/2017 8/9/2017

9/26/2017

1/20/2017 1/8/2018

5/22/2017

Consumer Staples

■ Energy

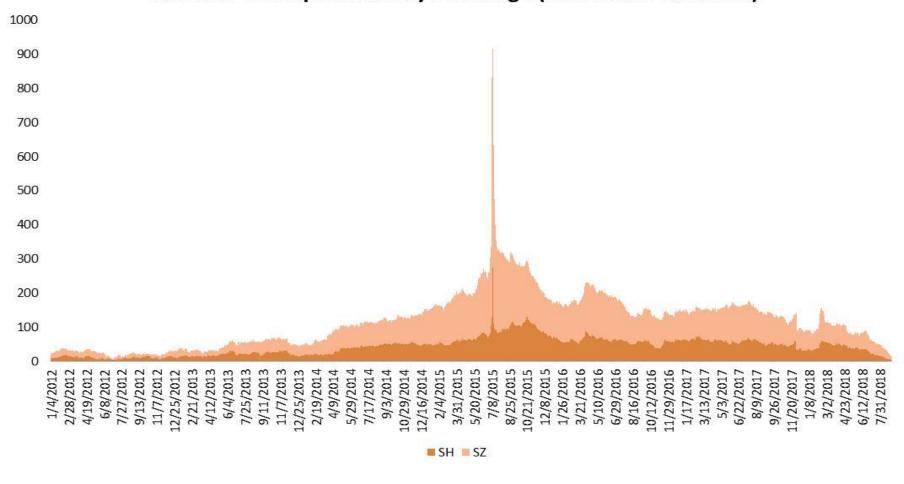
2/4/2015

2/16/2014

9/3/2014

SUSPENSION BY STOCK EXCHANGE

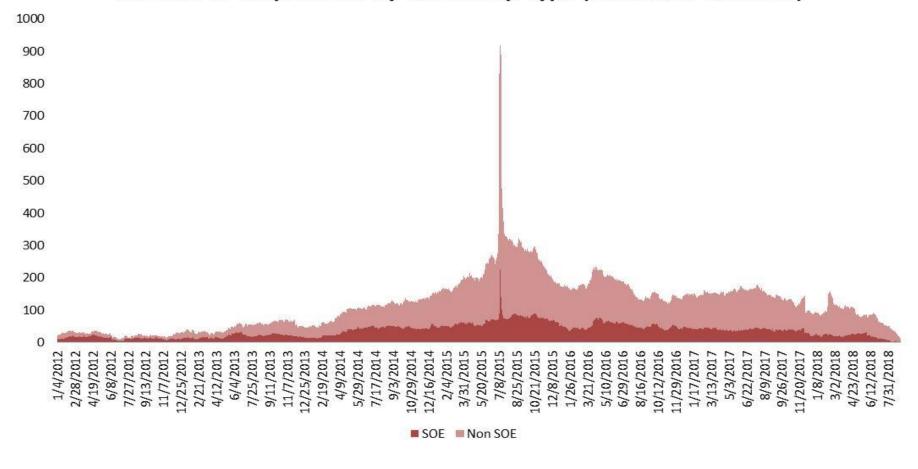
Number of Suspensions by Exchange (Investable Universe)





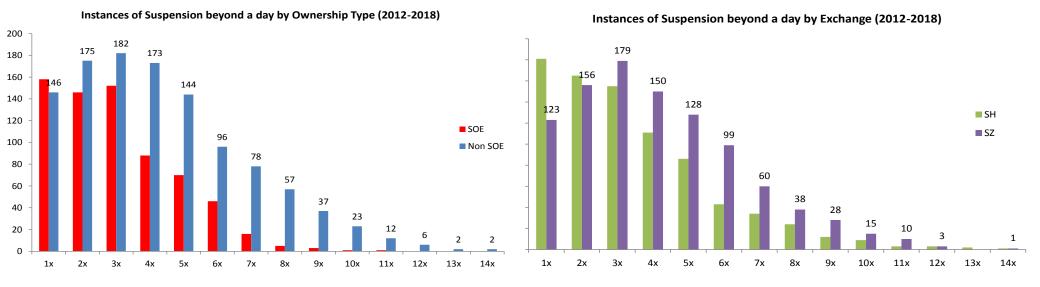
SUSPENSION BY OWNERSHIP TYPE

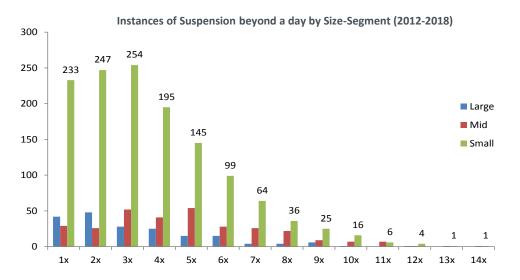






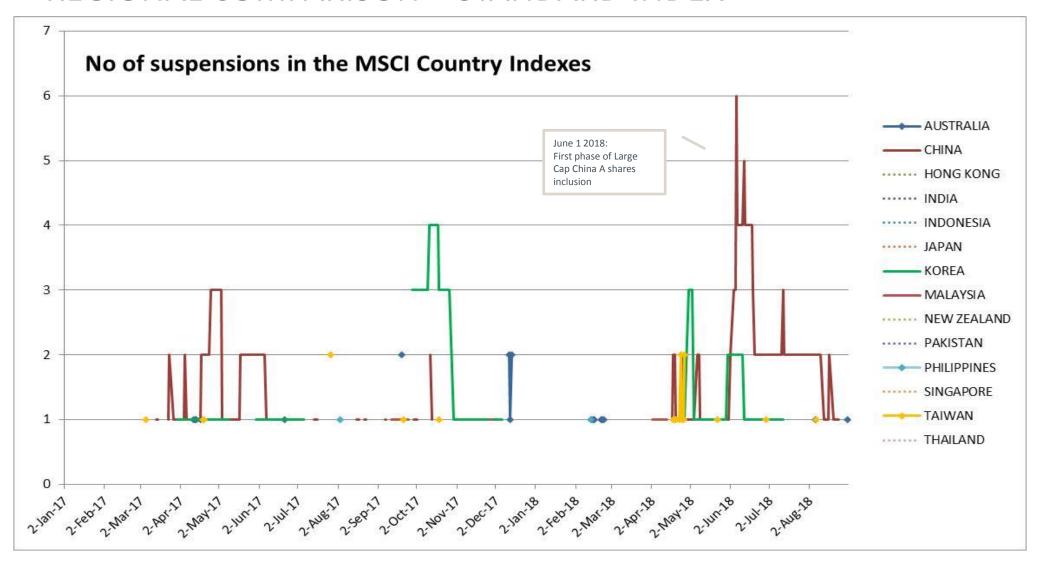
SUSPENSION BY INSTANCES







REGIONAL COMPARISON – STANDARD INDEX

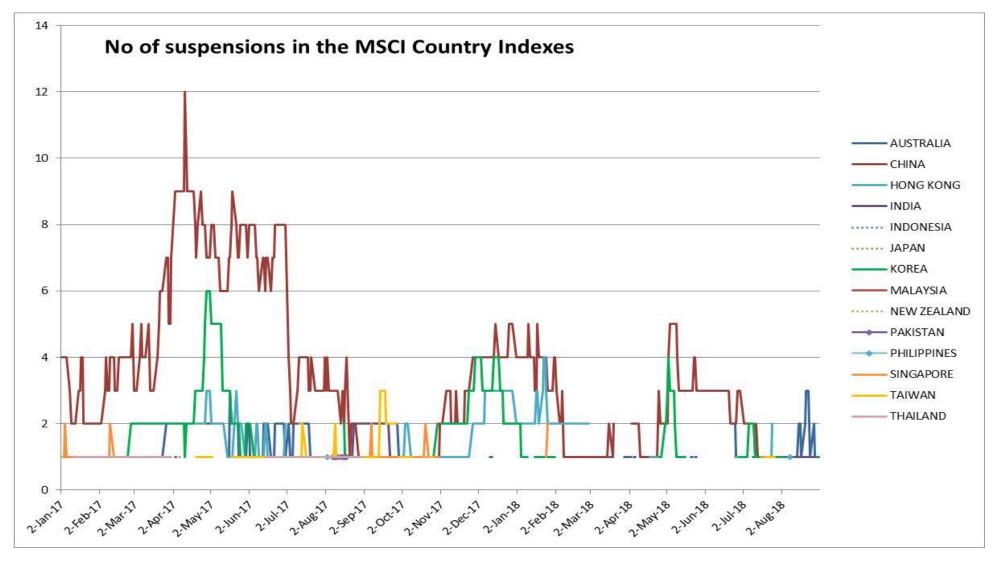




less frequent suspensions

****** not shown on chart (less than 10 count over the period)

REGIONAL COMPARISON – SMALL CAP INDEX





less frequent suspensions not shown on chart (less than 10 count over the period)

ABOUT MSCI

For more than 40 years, MSCI's research-based indexes and analytics have helped the world's leading investors build and manage better portfolios. Clients rely on our offerings for deeper insights into the drivers of performance and risk in their portfolios, broad asset class coverage and innovative research.

Our line of products and services includes indexes, analytical models, data, real estate benchmarks and ESG research.

MSCI serves 99 of the top 100 largest money managers, according to the most recent P&I ranking.

For more information, visit us at <u>www.msci.com</u>.



NOTICE AND DISCLAIMER

This document and all of the information contained in it, including without limitation all text, data, graphs, charts (collectively, the "Information") is the property of MSCI Inc. or its subsidiaries (collectively, "MSCI"), or MSCI's licensors, direct or indirect suppliers or any third party involved in making or compiling any Information (collectively, with MSCI, the "Information Providers") and is provided for informational purposes only. The Information may not be modified, reverse-engineered, reproduced or redisseminated in whole or in part without prior written permission from MSCI.

The Information may not be used to create derivative works or to verify or correct other data or information. For example (but without limitation), the Information may not be used to create indexes, databases, risk models, analytics, software, or in connection with the issuing, offering, sponsoring, managing or marketing of any securities, portfolios, financial products or other investment vehicles utilizing or based on, linked to, tracking or otherwise derived from the Information or any other MSCI data, information, products or services.

The user of the Information assumes the entire risk of any use it may make or permit to be made of the Information. NONE OF THE INFORMATION PROVIDERS MAKES ANY EXPRESS OR IMPLIED WARRANTIES OR REPRESENTATIONS WITH RESPECT TO THE INFORMATION (OR THE RESULTS TO BE OBTAINED BY THE USE THEREOF), AND TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, EACH INFORMATION PROVIDER EXPRESSLY DISCLAIMS ALL IMPLIED WARRANTIES (INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTIES OF ORIGINALITY. ACCURACY. TIMELINESS. NON-INFRINGEMENT. COMPLETENESS. MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE) WITH RESPECT TO ANY OF THE INFORMATION.

Without limiting any of the foregoing and to the maximum extent permitted by applicable law, in no event shall any Information Provider have any liability regarding any of the Information for any direct, indirect, special, punitive, consequential (including lost profits) or any other damages even if notified of the possibility of such damages. The foregoing shall not exclude or limit any liability that may not by applicable law be excluded or limited, including without limitation (as applicable), any liability for death or personal injury to the extent that such injury results from the negligence or willful default of itself, its servants, agents or sub-contractors.

Information containing any historical information, data or analysis should not be taken as an indication or guarantee of any future performance, analysis, forecast or prediction. Past performance does not guarantee future results.

The Information should not be relied on and is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and other business decisions. All Information is impersonal and not tailored to the needs of any person, entity or group of persons.

None of the Information constitutes an offer to sell (or a solicitation of an offer to buy), any security, financial product or other investment vehicle or any trading strategy.

It is not possible to invest directly in an index. Exposure to an asset class or trading strategy or other category represented by an index is only available through third party investable instruments (if any) based on that index. MSCI does not issue, sponsor, endorse, market, offer, review or otherwise express any opinion regarding any fund, ETF, derivative or other security, investment, financial product or trading strategy that is based on, linked to or seeks to provide an investment return related to the performance of any MSCI index (collectively, "Index Linked Investments"). MSCI makes no assurance that any Index Linked Investments will accurately track index performance or provide positive investment returns. MSCI Inc. is not an investment adviser or fiduciary and MSCI makes no representation regarding the advisability of investing in any Index Linked Investments.

Index returns do not represent the results of actual trading of investible assets/securities. MSCI maintains and calculates indexes, but does not manage actual assets. Index returns do not reflect payment of any sales charges or fees an investor may pay to purchase the securities underlying the index or Index Linked Investments. The imposition of these fees and charges would cause the performance of an Index Linked Investment to be different than the MSCI index performance.

The Information may contain back tested data. Back-tested performance is not actual performance, but is hypothetical. There are frequently material differences between back tested performance results and actual results subsequently achieved by any investment strategy.

Constituents of MSCI equity indexes are listed companies, which are included in or excluded from the indexes according to the application of the relevant index methodologies. Accordingly, constituents in MSCI equity indexes may include MSCI Inc., clients of MSCI or suppliers to MSCI. Inclusion of a security within an MSCI index is not a recommendation by MSCI to buy, sell, or hold such security, nor is it considered to be investment advice.

Data and information produced by various affiliates of MSCI Inc., including MSCI ESG Research LLC and Barra LLC, may be used in calculating certain MSCI indexes. More information can be found in the relevant index methodologies on www.msci.com.

MSCI receives compensation in connection with licensing its indexes to third parties. MSCI Inc.'s revenue includes fees based on assets in Index Linked Investments. Information can be found in MSCI Inc.'s company fillings on the Investor Relations section of www.msci.com.

MSCI ESG Research LLC is a Registered Investment Adviser under the Investment Advisers Act of 1940 and a subsidiary of MSCI Inc. Except with respect to any applicable products or services from MSCI ESG Research, neither MSCI nor any of its products or services recommends, endorses, approves or otherwise expresses any opinion regarding any issuer, securities, financial products or instruments or trading strategies and MSCI's products or services are not intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Issuers mentioned or included in any MSCI ESG Research materials may include MSCI Inc., clients of MSCI or suppliers to MSCI, and may also purchase research or other products or services from MSCI ESG Research. MSCI ESG Research materials, including materials utilized in any MSCI ESG Indexes or other products, have not been submitted to, nor received approval from, the United States Securities and Exchange Commission or any other regulatory body.

Any use of or access to products, services or information of MSCI requires a license from MSCI. MSCI, Barra, RiskMetrics, IPD, InvestorForce, and other MSCI brands and product names are the trademarks, service marks, or registered trademarks of MSCI or its subsidiaries in the United States and other jurisdictions. The Global Industry Classification Standard (GICS) was developed by and is the exclusive property of MSCI and Standard & Poor's. "Global Industry Classification Standard (GICS)" is a service mark of MSCI and Standard & Poor's.

