

## Drivers of long-term portfolio growth

### Transcript

So we received really strong feedback from clients. They appreciated the opportunity to engage with their global peers as well as thought leaders in the market.

Asian asset owners had to travel all over the world to be able to have a place where they could discuss, exchange and benefit from their respective insights.

It is also an opportunity for them to create a network and talk openly about their programs with their peers and colleagues at MSCI.

Asia is one of the promising areas where we can expect the stable increase of the labor force, and also the improvement of productivity.

I think the biggest megatrend is ultimately demographics, plus new technology and AI. And by the demographics, you've got two specific forces. One in Japan, which is the aging and the scarcity of labor, acting as a catalyst for very positive change.

Especially in times of uncertainty and need and quest for diversification of private markets. Private markets, private equity, private credit, private real estate, infrastructure, and natural capital are becoming very important to asset owners, and Asian investors have always been at the forefront of investing in private assets.

We are in a very strong position to help clients navigate more complex challenges, from portfolio decarbonization to diversification into private assets. We can bring together global insights and tools and help clients to understand local nuances.

So for all investors, return is the number one priority. And basically it's a combination of the returns and transition. So through engagements, companies can explain better how actually they are exposed to transition pressure as well as transition readiness. And I think today, investors are asking to know more about how actually companies will perform in the short term, but also actually in the long term.

They are looking at how to integrate climate transition considerations into their investment strategies, how to assess physical climate risks, how to assess biodiversity, as part of their investment processes. I think this is a very important evolution, and we will see much more over the years ahead of us.

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